



**AUSTRALIAN FERTILISER SERVICES ASSOCIATION
VICTORIAN BRANCH COMMITTEE MEETING**

**Held on Friday 16th June 2017 at Wengfu Australia Office, Level 1 250 Ingles Street Port
Melbourne commencing at 9.00 am.**

Meeting opened by President Campbell Brumby welcoming everyone in attendance –

Shane Dellavedova, David Bentley, Krysteen McElroy, Ben Anderson, John Clohessy, Gerard Buckle, Celeste Mitchell, Rod Abbott, Donald Carter, Noel Squires, Jeff Kraak, Euan Logan, Greg Williams, Jamie Lansdowne and Neil Henry.

APOLOGIES – Stuart & Wendy Rowsell, Wes Wheelhouse, Nicholas Bond, Kate Howell.

S. Dellavedova Moved Seconded D. Bentley Apologies be accepted.

MINUTES - 10th February 2017

Business Arising

Impact Fertilisers Attendee at State Branch Committee Meetings.

C. Brumby will contact Jim Mole and arrange a meeting with him to discuss the nominated attendee position and the importance of their Company being represented at our future Committee Meetings.

ACTION LIST ONE - C. Brumby, D. Bentley, N. Henry.

AFSA Corporate Membership Review.

S. Dellavedova Moved Seconded by D. Carter the AFSA Board review the Corporate Membership structure at our February Committee Meeting at Longerenong College. As this Proposal has not been acted upon as of today's date it was suggested the Recommendation be forwarded to the Board by our State Executive.

ACTION LIST TWO - C. Brumby, N. Henry, D. Carter, S. Dellavedova.

Fertcare Accreditation Programme Levy.

C. Brumby commented that a Levy Programme was discussed at our February Committee Meeting and it was decided that further discussion take place at today's Committee Meeting. He requested the comments from all in attendance this morning.

The comments were varied from supporting the development of a Levy to promote and market the Fertcare Accreditation Programme, to comments suggesting it would be difficult to develop and administer.



D. Carter Moved Seconded S. Dellavedova the Victorian Branch recommend to the AFSA Board a scoping study be acted upon to the development of a Levy for the Fertcare Accreditation Programme.

ACTION LIST THREE - C. Brumby, S. Dellavedova, N. Henry.

N. Squires Moved Seconded D. Carter Minutes be accepted.

CORRESPONDENCE -

Inward

Victorian Branch
Committee Members - Attendance & Apologies for
today's Meeting.

Outward

Victorian Limestone
Producers Association - VLPA Lime Analysis Sheet.
Victorian Branch Members - February 10th Committee Meeting Minutes.
Victorian Branch Committee
Members - June 16th Meeting Agenda.

Business Arising

Victorian Limestone Producers Association.

VLPA representatives met with Ken Peverill to discuss various ENV calculations and their relevance to both soft and hard lime materials.
No definite answers were found and further research is required.

VLPA are researching various ENV calculations and are surprised at the variance from State to State. There are a wide variety of testing methods and fraction calculations.

That said, VLPA are proactively seeking to find a calculation which will adequately compare hard and soft limes to insure value for all customers.

C. Brumby advised that the letter was received by Trevor Tovey and indications were there would be a VLPA Representative at today's Meeting as Trevor was away on holidays.

G. Williams advised that the VLPA are looking into conducting a new testing Programme of lime samples in Victoria.

He was unsure when this will happen. He also circulated a document developed by Southern Farming Systems in conjunction with VLPA.



See Attached No. 1.

R. Abbott Moved Seconded D. Bentley the Correspondence be accepted.

REPORTS -

State President - C. Brumby's written Report is attached to the Minutes.

See Attached No. 2.

AFSA Executive Officer - K. McElroy's written Report was circulated to all in attendance.

See Attached No. 3.

C. Brumby Moved Seconded J. Clohessy the Victorian Branch recommend to the AFSA Board that a review be conducted and the website be updated.

ACTION LIST FOUR - C. Brumby, N. Henry, D. Bentley.

Arthur J. Gallagher Insurance.

Jamie Lansdown joined the Meeting and advised that he has recently joined Arthur J. Gallagher and will be the contact person for AFSA Victorian Branch. He advised that the relationship Arthur J. Gallagher has with AFSA is very much appreciated and he is sure this will continue.

GOVERNANCE -

Financial Report.

N. Henry circulated the Report to all in attendance. After discussion he Moved Seconded R. Abbott the Financial Report be adopted.

See Attached No. 4.

2017/2018 Office Bearers.

N. Henry informed the Meeting that nominations for President and Vice President positions are required.



S. Dellavedova nominated C. Brumby to the President's position which Campbell accepted.

R. Abbott nominated D. Bentley to the Vice President's position which David accepted.

Both nominees will be formally endorsed at our Victorian Branch AGM held at the RACV Torquay Resort in September this year.

Afsa Board Nominations - Two Year Period.

N. Henry informed the Meeting that there are four positions available on the AFSA Board and nominations are required by July 30th 2017 and he has Nomination Forms available.

The three Directors who are up for nomination are -

Craig Swan, Donald Carter and Wes Wheelhouse.

The additional vacancy was not filled last year.

D. Carter advised that he will not be accepting nomination to the Board as he feels the Board needs new Directors.

C. Brumby nominated N. Squires which he accepted.

D. Bentley nominated S. Dellavedova which he accepted.

Both nominees will be formally endorsed at the AFSA AGM held at the RACV Torquay Resort in September this year.

C. Brumby Moved Seconded S. Dellavedova a note of appreciation for D. Carter's involvement and dedication within AFSA National and the Fertcare Accreditation programme be recorded in today's meeting minutes

External Relationships.

Macrofertil Australia

B. Anderson commented that Macrofertil had a good season so far with Sales and fertiliser stocks at an acceptable level.

Incitec Pivot Fertilisers.

G. Buckle advised the fertiliser season was also satisfactory and stocks are also at an acceptable level.

Wengfu Australia

D. Bentley advised that Wengfu experienced an increase in sales and the stocks are also very good.

Lime



G. Williams reported that Batesford Quarry had an excellent autumn season with sales well up on last year's figures. He commented that all other Lime Suppliers in Victoria should have had an excellent autumn season with increased sales.

INDUSTRY STEWARDSHIP -

Fertcare Management Committee.

S. Dellavedova advised the next meeting will be held in Melbourne next Wednesday afternoon. He also commented on the Accu-Spread website Programme and the Farmers testing their spreaders for efficient placement of fertiliser on their farms.

Fertcare Report.

J. Kraak's written report is attached to the Minutes.

See Attached No. 5.

General discussion transpired on two topics namely Fertcare End User Training and the Website Accu-Spread model.

S. Dellavedora Moved Seconded R. Abbott the Victorian Branch support the development of farmer Fertcare units covering Product Knowledge and Spreading based on Accu-Spread and current Level A training material. We expect that the AFSA Board may need to lobby for support of this project development from Fertiliser Australia Board.

ACTION LIST FIVE - S. Dellavedova, N. Henry, C. Brumby, D. Bentley.

MEMBER SERVICES & COMMUNICATION -

Membership.

N. Henry's written Report is attached to the Minutes.

See Attached No. 6.

D. Bentley commented that he and C. Brumby have compiled a list of potential Members in the surrounding area of Geelong. They intend to encourage the business owners to becoming AFSA Members and also encourage them to attend the 2017 Fertiliser Conference at Torquay.

Health & Safety.



R. Abbott advised that the WHS Monitor Programme is nearly ready to be circulated to AFSA Members. The WHS Programme will be officially launched at the 2017 Fertiliser Conference.

Fertiliser News

N. Henry advised that as Euan Logan has retired as our Fertiliser News Editor he has arranged a Meeting in Melbourne this afternoon with Abbey Sherwell (Adcell Printers), Krysteen McElroy and himself to discuss the future management of the magazine. K. McElroy has shown interest in becoming Editor but needs to discuss some options with Abbey.

R. Abbott Moved Seconded N. Squires a Minute of Appreciation be noted in today's Meeting Minutes of the excellent standard and commitment to the Editor's role by Euan Logan over many years.

2017 Fertiliser Conference

J. Kraak advised that Sponsorship has already passed the Budget level and there is still sponsorship opportunities available. All Speakers have been approached and most have confirmed their availability. The Organising Committee are hoping that 150+ delegates will attend the 2017 Fertiliser Conference. Invitations have been emailed to all AFSA and FA Members. Haifa Australia has suggested the Fertiliser Industry make four places available for Agricultural Students at the Fertiliser 2017 Conference. Haifa Australia has offered to cover the Accommodation costs and the Registration costs would be jointly covered by AFSA and FA.

R. Abbott Moved Seconded S. Dellavedova the Victorian Branch support this proposal.

Meeting Closed 12.20pm.



Choosing a lime - What should I consider

By Lisa Miller, Southern Farming Systems in conjunction with Victorian Limestone Producers Association,

ATTACHED NO 1.

Introduction

Neutralising value (NV), Effective Neutralising Value (ENV), calcium carbonate and fineness are all frequently mentioned factors used to compare and select lime products. But which factors should you consider and when?

This fact sheet discusses why NV is the most accurate measure to use, why ENV is not always reported in Victoria and what factors are important if you are purchasing lime.

Neutralising value (NV)

NV is the ability of the lime to neutralise acidity. Pure calcium carbonate (or pure limestone) is taken as the standard with an NV of 100%. The higher the NV, the more pure the product is. Lime products sold in Victoria commonly have an NV of 80 to 90%. Some products can exceed 100% if containing appreciable amounts of magnesium carbonate and/or burnt lime.

Fineness

The finer a lime product is the greater the surface area for the neutralising chemical reactions to occur. Therefore the lime reduces soil acidity more quickly.

Lime products are sieved and the percentage of particles retained from one millimetre (mm) sieving is used to indicate their fineness. Victorian limes range in fineness, some with particle sizes all less than one mm. Others can have up to 30% of their particle size exceeding one mm.

Effective Neutralising Value (ENV)

The ENV of a lime product considers the purity (Neutralising Value), as well as the particle size or fineness. An ENV of a lime product is calculated based on the sum of its percentage of particle sizes (fine,

medium and large) and their respective Neutralising Values.

ENV was once promoted as the preferred measure to use in choosing a lime and it was legislated by the Fertiliser Act (1995) to be reported on accompanying product information sheets. This requirement was withdrawn based on advice by the Victorian Limestone Producers Association (VLPA) that NV was a sufficient measure of quality for the majority of "soft lime" products found in Victoria and the additional costs of also testing ENV where not necessary.

In Victoria 90% of lime products sold are referred to as soft limes. Soft limes are a type of softer more porous limestone that can be excavated directly from the quarry whilst hard limes are crystalline limestone that requires mining using explosives. Two common hard limes used in Victoria are from Buchan and Lilydale. Both soft and hard limestones require processing and crushing.

Comparing the ENV for a soft lime versus a hard lime can be misleading. The particle sizes of soft limes by weight because of their porosity tend to be coarser than in hard limes. So when sieved to assess ENV they will often have a lower ENV compared with a hard lime because they are coarser. Yet a soft lime breaks down more easily in the soil when exposed to an acidic environment.

Calcium and Magnesium

Calcium and magnesium percentages are reported on the lime product label as they are important nutrients for plants, soil structure and animal health.

Most agricultural limestones are calcium carbonate. Dolomite or a Dolomitic limestone is a naturally occurring blend of magnesium carbonate and calcium carbonate. Magnesite is magnesium





carbonate with very little calcium carbonate.

Dolomite is not as soluble as calcium carbonate limestone and will not quickly act to ameliorate soil acidity. This is not a hardness issue, just based on the solubility of magnesium carbonate versus calcium carbonate as an intrinsic chemical property. It will still break down, but at a slower rate so fineness is more important to release the magnesium ions at a more rapid rate.

Sometimes coastal soils or soils that have been frequently limed may have a high percentage of calcium cations as part of their cation exchange capacity (>85%) yet still have high soil acidity. Putting on more lime might exacerbate this further increasing the calcium percentage at the expense of magnesium. There is a concern that when this occurs it might make grazing livestock more prone to magnesium deficiency complaints such as grass tetany.

Livestock health issues are best diagnosed through blood testing rather than through soil or plant tissue analysis. Dolomite or other magnesium containing materials might be useful if there is both a soil magnesium deficiency and an acidity issue.

Carbonate, oxide and hydroxide

The carbonate, oxide or hydroxide component of Calcium or Magnesium is what reacts with excess hydrogen ions in the soil to reduce soil pH.

Calcium oxide is referred to as burnt lime which has been manufactured under high temperatures within a kiln. Burnt lime is used mainly in horticulture due to its ability to rapidly change pH.

Calcium hydroxide is also known as slaked lime. It is more expensive than agricultural lime due to it having a much higher capacity to rapidly neutralise acidity.

Moisture content

Moisture content is an important but often over looked measure of quality.

Victorian agricultural limes can vary in moisture content from less than 1% to more than 15%. Moisture can also vary according to seasonal conditions.

Moisture adds weight to the lime which you pay for in purchase and transport but provides no benefit for reducing soil acidity.

Cost

Apart from considering Neutralising Value, fineness and moisture content, the other important factor is the cost of the lime delivered and spread.

In summary, all of the following need to be considered when purchasing lime:

- Neutralising Value
- Fineness/particle sizing
- Moisture Content
- Freight
- Spreading

How to find out information about lime products

Ask your lime supplier for an information sheet so that you have access to lime quality information. The VLPAs website www.vlpa.asn.au also contains lime test information from its member's products. The SFS website www.sfs.org.au contains information on lime response trials and soil acidity research.



ATTACHED NO 2.

Australian Fertiliser Services Association

Registered Number 603 301 266 ABN 41 603 301 266

Victorian Branch June Meeting Report

14th June 2017

Hello Members,

Well, isn't the year flying by with end of the Financial Year nearly here.

From feedback speaking across the regions, the season is progressing well.

Some have been a little wet, some could do with a shower of rain, but all in all quite good.

A very wet April meant stubbles in the South West and Central districts could not be burnt and put many croppers a bit behind.

Photos of bogged tractors, seeders and boom sprays have been numerous.

May and June so far been relatively dry and allowed most to get a good percentage of paddocks sown.

Pasture growth has been exceptional, with many regions not fully drying off over Summer and a green pick available all through Summer and Autumn.

We have noticed a reduced demand from growers for Hay / Silage seed blends and quick feed Oat seed for Autumn planting, with more feed around than there are mouths to eat it.







Commodities:

Livestock continue to perform well with Cattle still very strong.

Lamb and mutton are also providing excellent returns, with light lambs trading over \$7/kg and trade lambs in the high \$6/kg dressed range.

Mutton prices climbing to levels over \$5/kg dressed, meaning you can't buy much under \$100 a head at the moment.

Grain pricing has firmed slightly since harvest, with the main highways full of grain trucks moving stored grain to Port for shipment.

Dairy is still undergoing somewhat of an industry restructure with many cows gone due to low pricing and poor seasons resulting in a drop in total production Australia wide.

Some growers are grabbing the opportunity to quit herds and swing into beef where they can, others are waiting for a milk price uplift to transition out.

Woolgrowers are smiling with a strong lift in prices, with finer wools seeing the biggest gains.

Full wool fine sheep are grossing \$70-90/head, making for very tidy returns.

This buoyancy is being reflected in land values.

Smaller holdings under 3-400ha are touching over \$10,000/ha (\$4,000/acres) in some cases with many larger offerings are getting the \$7,500-\$8k/ha with no problems.

In the majority of cases purchases are made by neighbours.

All in all, the ag sector continues to be quite strong with growers generally upbeat on the outlook.

Fertiliser:

Most starter fertiliser will now be collected and in the ground with some early collections of Urea getting underway.

Most Autumn pasture applications are now completed with cheaper SSP pricing seeing graziers taking the opportunity to increase topdress rates.

Importers are grabbing the opportunity to lift SSP and MAP/DAP pricing from earlier levels in a bid to extract a little more margin on the volumes left to sell.

Urea has moved up \$20/mt over the past few weeks on the back of importers being comfortable with their June/July positions.

The Aussie dollar is .756 as I write this today, will be interesting to see where N pricing goes over August & September, and will likely continue its bumpy fluctuations in price.

Like always, the importance of providing market feedback and requirement forecasts for Spring Nitrogen is critical to ensure stock is at Port when the market demands it.

Nothing more frustrating than growers placing orders to collect and there is no stock at the Port shed.



Outlook:

In summary, the feedback is so far, so good... lets look forward to another spring of mild weather and good rainfall along with a kick up in dairy and grain pricing.

All the best.

Campbell Brumby



Australian Fertiliser Services Association

Registered Number 603 301 266 ABN 41 603 301 266

Krysteen McElroy

AFSA Executive Officer

E: bkmcelroy22@outlook.com M: 0408 655 108

ATTACHED NO 3.

24 May 2017

EXECUTIVE OFFICER REPORT AFSA VICTORIAN BRANCH COMMITTEE MEETING 19th June 2017

1. Committee discussion items

- ✓ Fertiliser News
 - What value do members gain from receiving the Fertiliser News?
 - Any comments on format and content?
- ✓ Member updates
 - Are members gaining value from this?
 - Feedback on content and what you would like to see in the future
 - Updates being sent on 1st and 3rd Monday of each month, with 175 emails being sent each time the opening rate of member updates continues to be above 40%
- ✓ Member Stories
 - Rob Lyon and John Crossling (SA), Amy Wyer (NSW) and Aaron McDougall (Tas) have been published to date in member email, website and facebook
 - Vickery Bros and Norm Lipps (Vic) and Kim Bailey (WA) have all agreed to be involved but are busy
 - Member update reports say that these stories are generally looked at by 10 – 15 people with each story taking 3 – 4 hours to produce
 - Suggestions for other potential candidates appreciated
- ✓ Website
 - Continuing to make changes as required – again any feedback would be helpful
- ✓ Social Media
 - Facebook currently has 30 followers.
 - One story reaching 686 people, with most generally from under 10 to over 200
 - attempting 2 – 3 posts per week
 - Twitter currently has 15 followers with most being corporate or other fertiliser groups and not a lot of interaction occurring
- ✓ Industry engagement
 - These are available through website or forwarded as pdf when emailing for any new or potential members or when promoting AFSA to others within the agricultural industry.



What role does AFSA play in feeding the world and protecting the environment?
https://www.afsa.net.au/userfiles/file/AFSA_Industry_information_Apri17_20170419164540.pdf

What are Fertcare and Accu-spread all about?
https://www.afsa.net.au/userfiles/file/Fertcare_Accuspread_Overview_2017041883117.pdf

✓ Information for members

- Booklet produced to be used for new member induction and is planned to be an electronic version to allow for update and low cost but can be printed if required. It is available on website:
https://www.afsa.net.au/userfiles/file/AFSA_Members_Pack_2017041882019.pdf

✓ Policies Update

- Have been working with John Harrison on updating policies and formalising the layout to include AFSA logo and dates etc



ATTACHED NO 4.

**Australian Fertiliser Services Association
Victorian Branch**

Trading Accounts	Budget 2016/2017	Actual this period	Year to date	Variance year to date	Proposed Budget 2017/2018	Notes
RECEIPTS						
Balance 8th February 2017		<u>\$7.51</u>	<u>-\$12,087.39</u>			
Memberships	6,500.00	1,309.00	5,621.00	879.00	6,500.00	* Inc'd unrepresented chips \$12,900.00 * Bank Statement Balance \$12.61
Annual General Meeting						
Registrations	6,000.00	100.00	6,095.38	- 95.38		
Sponsorship	6,000.00	3,665.10	12,919.71	- 6,919.71	1,100.00	
Other					3,000.00	
Arthur J. Gallagher Rebate	3,000.00	3,604.48		3,000.00	3,600.00	2017 Conference Rebate
Transfers		4,645.00	35,791.50			
AFSA National Account						
Sundries						
Field Days						
Australian Taxation Office			1,390.00	- 1,390.00		
Photocopying	2,000.00		267.00	1,733.00	2,000.00	
Other						
Total	23,500.00	11,373.58	65,689.07	- 2,793.09	16,200.00	
Balance		<u>\$11,331.09</u>	<u>\$52,801.68</u>			
EXPENDITURE						
Administration						
President	1,210.00	302.50	907.50	302.50	1,210.00	
Secretary	5,500.00	1,375.00	4,125.00	1,375.00	5,500.00	
Postage	150.00			150.00	150.00	
Stationary						
Telephone	600.00	100.21	473.19	126.81	500.00	
Photocopying	300.00	199.00	423.32	- 123.32	450.00	
Meetings						
Committee Expenses	4,000.00	1,656.60	6,321.80	- 2,321.80	5,000.00	One Regional Meeting 17/18
Zone Meeting						
Annual General Meetings	12,000.00		10,564.82	1,435.18		
Transfers		7,330.00	29,217.00			
AFSA National Account						





**Australian Fertiliser Services Association
Victorian Branch**

Bank Fees			
Sundries			
Australian Taxation Office	363.00	540.00	540.00
Vic Roads Registrations	111.00	134.27	3.27
Grassland Society	110.00	110.00	115.00
Field Days			
Other			
Accounting and Audit expenses			
Audit	1,155.00	1,155.00	1,155.00
Accounting	1,700.00	1,700.00	1,700.00
Total	26,836.00	11,326.31	52,796.50
			3,256.10
			15,895.00
		54.78	54.78

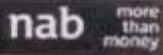
Balance 9th June 2017





**Australian Fertiliser Services Association
Victorian Branch**

AFSA Vic Branch Investment	Actual this period	Year to date
Balance 8th February 2017	<u>32,551.42</u>	<u>41,669.21</u>
Receipts		
Transfers	7330.00	29,217.00
Bank Interest	54.26	195.97
Total	<u>7384.26</u>	<u>29,412.97</u>
Balance	<u>39935.68</u>	<u>71,082.18</u>
Expenditure		
Transfers	4645.00	35,791.50
Balance 9th June 2017	<u>\$ 35,290.68</u>	<u>35,290.68</u>

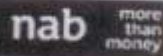


NAB Internet Banking

Transaction history

Account: AFSA Vic Cheque/083-663 02-827-2796
 Date from: 01/03/17 Date to: 09/06/17
 Search details: **
 Transaction type: All transactions
 Reference from: Reference to:
 Amount from: Amount to:

date	transaction details	debit	credit	balance
26 May 17	INTERNET BPAY TAX OFFICE PAYMENTS 334401553022660 TRANSFER DEBIT	306.00 DR		4.78 CR



NAB Internet Banking

Transaction history

Account: AFSA Vic Investment/083-663 79-071-1690
 Date from: 01/03/17 Date to: 09/06/17
 Search details:
 Transaction type: All transactions
 Reference from: Reference to:
 Amount from: Amount to:

date	transaction details	debit	credit	balance
31 May 17	FEE ACCOUNT 083-663790711690 INTEREST PAID		19.27 CR	35,290.68 CR
26 May	INTERNET TRANSFER chq a/c			



ATTACHED NO 5.



Fertilizer Australia, Incorporated.
Reg. No. A0025290C, ABN 71 395 757 876, ARBN 106 743 015



Australian Fertiliser Services Association
Limited
ABN 41 803 301 266

AFSA Victoria Branch Fertcare Report June 2017

1.0 Fertcare Engagement

1.1 "Farm Nutrients: are you getting quality advice?" video clip (For information)

NRM North have recently release the "Farm Nutrients: are you getting quality advice?" video clip. The clip is targeted at farm managers and highlights the importance of getting good quality farm nutrient advice. The role the Fertcare Accredited Advisor program can play in pointing farmers to sources of high quality soil and plant nutrition advice is featured in the video.

Members and Fertcare participants are encouraged to share the video clip with their farmer customers and point them to a Fertcare Accredited Advisor when seeking professional soil and fertilizer advice. [Click here](#) to view the clip.

1.2 Co-operative Research Centre for High Performance Soils (For information)

The Australian Government has committed \$39.5 million over 10 years to CRC for High Performance Soils, which is being led by the University of Newcastle. The CRC aims to help bridge the gap between soil science and farm management.

Whilst the details of the CRC are still being formed, contact has been made with the interim CEO to highlight the role Fertcare may be able to assist with in helping to transfer relevant information to advisors and others in the fertilizer and soil amendment supply chain.

1.3 Follow Fertcare on Twitter

A reminder to Twitter users to follow Fertcare. This provides a convenient way to:

- keep you informed about relevant events;
- help make you aware of new information which promotes productivity while protecting the environment;
- create awareness of industry reports and newsletters when they are released;
- draw your attention to important parts of the Fertcare website; and
- share useful information with other people.

2.0 Fertcare Training

2.1 Fertcare End User Training (For information)

A suggestion has been made by the Vic AFSA branch that Fertcare engage in farmer training. Given this is a significant change in program direction, guidance has been sought from both AFSA and Fertilizer Australia Boards.





The AFSA Board briefly discussed the matter at its March meeting. The Directors decided that more discussion is required and that this would be an agenda item for their June meeting.

The discussion paper was also put to the Fertilizer Australia Board in March. The Board agreed the following matters:

- The primary focus of Fertcare training remain the fertilizer and soil amendment supply chain.
- Farmers are currently able to participate in Fertcare training should they choose.
- The Program Manager continue to connect with existing farmer programs to ensure that Fertcare is recognized by these programs. The higher nutrient risk industries (sugarcane, dairy and horticulture) being a primary focus. In addition to awareness of the Accredited Advisor and Accu-Spread program components with direct relevance to farmers, Fertcare training be flagged as a resource farmer programs can utilise and incorporate.

The Fertilizer Australia Board also encouraged the Fertcare Management Committee to look for opportunities to further develop Fertcare training delivery to include a contemporary online alternative for the program generally.

Fertcare Level A training (and Level B) is open to anyone who wants to undertake the training in either workshop and remote delivery modes. This includes farmers who might want to undertake modules such as Level A Product Knowledge and Spreading. Level C is also open to anyone, however it is only available as a face to face workshop at this time.

2.3 Upcoming Public Fertcare Training Opportunities (For information)

Level A Workshop:

There are 11 people in Victoria who have who have registered interest in Level A training in the Fertcare database. Bendigo TAFE are tentatively planning to hold a Level A workshop immediately prior to the Fertiliser 2017 Conference. Please contact Martin Brennan (E: mbrennan@bendigotafe.edu.au) if you have staff who would benefit from Level A training.

3.0 Accu-Spread Model (For information)

Chris Lightfoot did all that he could do on the project prior to going overseas. However holdups with creating a AFSA Paymate account (to accept credit card payments) have delayed making the Accu-Spread Model publicly available on the AFSA website. Once the AFSA Paymate account can be established, final testing can take place. Given no major issues are encountered, it is envisaged the Accu-Spread model will be publicly available in July.



ATTACHED NO 6.

2016/2017 MEMBERSHIP LIST		JUNE 9TH 2017			
MEMBERSHIP TYPE	NUMBER	NEW MEMBER	LIFE MEMBER	UNFINANCIAL	CANCELLED
CORPORATE	25			1	
NEW SOUTH WALES	33	2	3	5	1
QUEENSLAND	6	1		0	
SOUTH AUSTRALIA	23	1	2	1	
TASMANIA	12	1	3	2	
VICTORIA	76	4	11	5	
WESTERN AUSTRALIA	14	3	4	1	
TOTAL	189	12	23	15	1

Unfinancial Memberships Victoria:
 AUT ORGANICS
 J & J SPREADING
 JK ENGINEERING
 MESSOR GRAIN PTY LTD
 OZSPREAD