

**Australian Fertiliser Services Association Inc  
WA Branch  
Minutes of General Meeting Friday  
21<sup>st</sup> February 2014**

**Held in the Wattle Room Perth Ambassador Hotel  
196 Adelaide Terrace Perth**

**Meeting opened at 3.30 pm**

**Present:** Kevin Spurr, Larry Marchant, Laurie Donnes, Rod Donnes, David Holdsworth, Les Clulow, Pam Clulow, Kim Bailey, Andrew Donkin, Rod Abbott (National President), John Harris,

**Apologies:** Shay Holdsworth CSBP, David Tonkin, Murray Browne, Leroux Beyers, Neil & Val Henry, Jeff Kraak

President Kevin Spurr opened the meeting and welcomed everyone in attendance. Special mention of Rod Abbott National President who was in attendance and prospective new member John Harris from Dalwallinu.

**Minutes:**

The minutes of the previous General meeting held on the 4<sup>th</sup> of October 2013 were read and were moved as being a true and correct record on the motion of Kim Bailey and seconded Larry Marchant.

**Carried**

**Business Arising:**

Chain of Responsibility has been delayed until the end of June.

**Fertcare Training:**

Discussion had taken place with Jeff Kraak to try and get a trainer for Fertcare based here in WA who is able to train smaller groups as the limiting factor of 10 participants by Back Paddock does not always work here with smaller Companies. Jenny Robottom's name had been put forward and Jeff was to catch up with her during his visit to WA for the Crop Updates.

National President Rod Abbott advised that CSBP were providing inhouse training of Fertcare and he would contact them to see if there was a possibility of them being available for the training. Rod would get back to Pam as soon as possible.

**Spreader Testing Package:**

It was agreed at our last meeting that a Spreader Testing Package be put together and forwarded to Grower Groups to try and spread the word about Accu-Spread and to also encourage them to hold testing days. The package had

not been put together so nothing had been done. The days put together by SWCC and DAFWA had been very successful but had not given the AFSA any recognition. National President Rod Abbott to try and address this issue as soon as possible. It was agreed that we still pursue the idea of holding Spreader Testing Days.

**Correspondence:**

**Emails:**

**Draft Constitution**

Recommendation from Board of Management for Discussion re change to the AFSA structure.

List of items regarding the financial arrangements for an AFSA State Branch

The inwards correspondence was received on the motion of Laurie Donnes, seconded David Holdsworth.

**Carried**

**Guest Speaker**

**Greg Allan Director Response Fire & Electrical Services –**

Greg commenced his talk by playing and singing on his guitar Hotel California by the Eagles. Greg outlined his vision from one day sitting down and analyzing what he was doing. He is very passionate about the idea of the ultimate service. Continually striving to improve systems within the company and deliver an unbeatable service to each and every customer. These systems include business management, safety, customer service and relationships.

Through continuous growth of the Response, we have gone from 1 to 4 vans in just two years

Outside of business: Enjoy playing sports, swimming and music. Greg finished his talk by playing some more songs on his guitar.

Greg and his wife have also set up "Saving Children in Poverty" in Faridabad in India

President Kevin gave a vote of thanks to Greg for attending the meeting.

**General Business:**

National President Rod Abbott advised that it would be a good opportunity for AFSA WA to promote themselves in the media using the paper that would be presented at the Western Australian Crop Updates that would be presented by Jeff Kraak.

It was agreed that Andrew Donkin and Kevin Spurr would contact Ken Wilson at the Farm Weekly and someone from the Countryman to place an advertisement to try and get some space to have the information printed. There was some very interesting information on Urea spread patterns showing a high level of variation

which had come out of the Spreading Testing Days held last year by Russell Nichol.

There being no further business the meeting closed at 5.25.

### **Next Meeting**

The next meeting will be held on the 10<sup>th</sup> October at Bailey's Fertiliser. If the need arises a Teleconference would be held in July. The Draft Constitution would have to be completed by the middle of July. National President to forward the latest copy to Pam and it would then be circulated to every member.

A Dinner was held in the evening.