



**Australian Fertiliser Services Association Inc
WA Branch
Minutes of Annual General Meeting Friday
3rd of March 2017
Held in the Boardroom Bailey's Fertiliser
Beach Street KWINANA**

Meeting opened at 1.05 pm:

Present: Kevin Spurr Larry Marchant, David Holdsworth, Kim Bailey (Director), Andrew Peterson(Les Clulow (Life Member), Pam Clulow (Life Member)

Apologies: Troy Conley, David Tonkin

President Kevin Spurr opened the meeting and welcomed everyone in attendance.

Minutes:

The minutes of the previous Annual General meeting were read and were moved as being a true and correct record on the motion of Kim Bailey and seconded David Holdsworth.

Carried

Business Arising:

Nil

Correspondence:

Email from Shay Holdsworth forwarding apologies.

The inward correspondence was received on the motion of Kim Bailey and seconded by David Holdsworth.

Carried

President's Report:

Well once again the year has seemingly passed by at an alarming rate and it's a little hard to believe that another 12 months have gone off the clock. The year started out okay for Spreading Contractors but a little quitter perhaps after a below average harvest in late 2015. Farmers in many areas downsized their lime requirements but most contractors were busy enough. A lot of rain also fell early in the season with some areas receiving up to 500ml which did cause some bogging issues at certain locations. All in all thought it was a fantastic start to a promising cropping season and as the canola crops took hold the rural regions were turned into a colourful spectacle to behold.

The price of Fertiliser kept tumbling down as the year (2016) went on, Urea was the exciting one because quite a few farmers decided to go back to the granules after using UAN in the previous years. Big savings were the main instigator as compared to using liquid and the flow on effect for spreading contractors was well received and members were kept busy at this time.

This year also saw new players come into the supplier market thus giving Farmers more choice and potentially better deals. Even now there have been a few changes taking place with Landmark pushing its own supplier and Elders now working in with CSBP after dropping off Summit!!, and of course CBH getting the game this year...with MacroFertil and Whitfords also about.

Kim Bailey was up for re-election on the Board of Directors and was fully endorsed by the WA Branch and committee. Kim's wealth of knowledge and experience in the industry well known across the land and WA will be well represented at National level. While talking about Kim and Bailey's Fertilisers it was great to see that Company get their trucks Accu-spread tested by Larry the next day following our last General Meeting. It is a very important aspect for all our spreading members to gain accreditation. But unfortunately as I sit here now our attempt to achieve this was thwarted by almost unseasonal flooding rains to the extent that our accreditation days will have to be attempted again somewhere in the near future. But I do stress to our members the importance of achieving this not only for their own business but as for the organisation here in WA and the industry leadership that can be shown by our organisation to other participants.

Once again I would like to thank our members for their help and involvement throughout the year. I think most of us understand that at times it is not an easy task to keep everything together and most of us have to that little extra to keep the wheels turning. A big thankyou to Pam again, for all of your efforts to keep our organisation moving and all the work that is done behind the scene.

I wish everyone all the best in their endeavours.

Kevin Spurr moved that his Presidents Report be accepted, seconded Larry Marchant.

Carried

Treasurers Report:

Bank Balance 31.1.2017	5,355.27
Income	
Membership	693.00
ATO BAS	27.00
ATO BAS	17.00
ATO BAS	11.00
Expenditure	
AFSA National WH & S Monitor	
OH & S Policy	1000.00

Westpac Term Deposit \$24,018.57 Maturity 13th May, 2017 Interest 2.1%

The Treasurers Report was accepted on the motion of Larry Marchant and seconded by David Holdsworth

Carried

It was moved by Larry Marchant and seconded by David Holdsworth that we reimburse Pam Clulow \$150.00 for photocopying and stationery for the last year.

Carried

Directors Report: Kim Bailey

The National has appointed Krysteen McElroy to the position of Executive Officer. Krysteen has been in contact with all members by both email and telephone and welcomes your feedback. Krysteen can be contacted on

E: bkmcelroy22@outlook.com **M:** 0408 655 108

The following communication activities will be rolled out over the next few months:-

- Fortnightly email to all members and sponsors – this will be delivered on the 1st and 3rd Monday of each month. (First update has been sent on 20th February)
- Text messages for any urgent matters that need attention or that we feel you should be aware of – this was identified as particularly useful in busy times of the year
- Social media – we now have both Twitter and Facebook accounts
- Website – we will be updating this on a regular basis

- More media activity when the situation arises
- Review and updating of existing fact sheets to then be made accessible via website etc
- Personal contact – I hope to be attending meetings, forming focus groups and linking with other groups and associations as much as possible
- Fertilizer News will continue to be produced by Euan Logan every 4 months

Euan Logan has advised that he would like more photographs, Updated Industry information, Member Stories and Industry Articles for the Fertiliser News, if you have any interesting situations whilst spreading, please capture the moment on your mobile phone and forward to Euan.

National are having discussions on the protection of Trade Mark Registrations and updating the ownership of the Registrations. The AFSA Logo and Fertcare wording is registered under the name Australian Fertiliser Services Association Inc and needs to be updated to the current Association name Australian Fertiliser Services Association Ltd. The Fertcare Logo is not Trade Mark registered.

An opportunity for agronomists working with graziers in south coast and south west catchments to provide a quote to be on an agronomic panel to provide support to fertiliser management projects being undertaken as part of the Regional Estuaries Initiatives and Revitalising Geographie Waterways programs. This was forwarded by Jeff Kraak to all members.

AFSA National Conference 2017 13-15 September

- RACV Torquay Resort has been booked and a deposit paid.
- The Conference Working Group has agreed the themes for each session.
- Sponsorship Proposal has been agreed by the Conference Working Group and Circulated to relevant members and sponsors from the last three conferences.
- The Conference Sponsor (\$15k) and the Welcome Reception (\$7k) packages have already been booked.

The Directors Report was moved on the motion of Kim Bailey and seconded by David Holdsworth.

Carried

Election of Office Bearers:-

Life Member Les Clulow called for nominations for President.

Nominations for President

David Holdsworth nominated Kevin Spurr, seconded Larry Marchant. There being no further nomination Kevin Spurr was duly elected President.

Carried

Nominations for Vice President

Kim Bailey nominated Andrew Peterson. Andrew declined due to being a new member but would be interested in the future.

Kim Bailey nominated David Holdsworth seconded by Larry Marchant. There being no further nomination David Holdsworth was duly elected Vice President.

Carried

Nominations for Treasurer

David Holdsworth nominated Larry Marchant as Treasurer, seconded Kim Bailey there being no further nomination Larry Marchant was elected Treasurer.

Carried

Nominations for Secretary

Kevin Spurr nominated Pam Clulow, seconded by Kim Bailey. There being no further nominations Pam Clulow was duly elected. Pam advised that this would be her last year.

Carried

Auditor

Larry Marchant moved that that Greg Miller of Waugh, Miller & McQueen be appointed Auditor to Audit the Financial Statement for 2016/17 financial year, seconded David Holdsworth.

Carried

The Audit is to be done for the months 1st July 2016 to 30th June 2017 to keep us in line with National.

There being no further business the meeting closed at 2.00pm

Thank you once again to Larry Marchant for providing a very enjoyable BBQ lunch for all of us.