

## CODE OF PRACTICE FOR PRODUCT KNOWLEDGE

**Note:** There are State and Federal regulations which have to be observed. Ignorance of the law is no defence and all AFSA members will be familiar with them and, as a Duty of Care, will ensure that the customer is also aware of them before commencing to work for that customer. The AFSA operator will also pay additional particular attention to the following.

### *ISSUE*

### *STRATEGY*

#### **3.1 Knowledge**

ALL MEMBERS WILL UNDERSTAND THE BASIC PRINCIPLES CONCERNED WITH THE PRODUCTS BEING MARKETED AND THE USES OF THOSE PRODUCTS WITHIN THE INDUSTRY.

3.1.1 *Fertiliser and plant production requirements*

- Members will, as part of their AFSA Accreditation, complete a Product Knowledge module and be assessed as competent in each section.

#### **THE FOLLOWING IS UNDER DEVELOPMENT**

3.1.2 *Soil, and plant testing and fertiliser advice*

- Members will handle soil and plant test samples for their customers only as a service in passing on correctly labeled samples for analysis to recognised testers / laboratories. This identification will refer to client and test authority addresses and suitable packaging.
- Members should refrain from giving advice concerning the use of fertiliser products unless properly qualified at an acceptable level within the broad industry. This would include such qualifications as that necessary to be recognised as an Agronomist, or if a member has completed the AFSA Advanced Product Knowledge training.

#### **3.2 Duty of Care**

ALL MEMBERS WILL EXPLAIN TO CLIENTS WHERE THEY MAY BE ABLE TO GIVE ADVICE AND DEMONSTRATE THEY ARE QUALIFIED TO DO SO.