

Conference at a Glance

AFSA

Sunday 2 August

Time	Activity	Venue
9.00	Leadership W'shop	Jetty Room
10.30	Morning Tea	Conf Foyer
11.00	Leadership W'shop	Jetty Room
12.00	Lunch	Charlie's Restaurant
1.00	National Council	Jetty Room
2.30	Afternoon Tea	Conference Foyer
4.00	National Council	Jetty Room
6.00	Pre dinner Drinks	Charlie's Bar
7.00	Dinner	Charlie's Decks

Monday 3 August

Time	Activity	Venue
9.00	National Council	Jetty Room
10.30	Morning Tea	Island Courtyard
11.00	National Council	Jetty Room
12.30	Lunch	Charlie's Restaurant
1.30	AGM	Jetty Room
2.45	National Council	Jetty Room
4.00	Afternoon Tea	Island Courtyard
4.30	National Council	Jetty Room
6.00	Meet and Greet	Betting Tee or Charlie's Decks
7.30	Dinner	Charlie's Decks

FIFA

Monday 3 August

Time	Activity	Venue
12.30	Lunch	Charlie's Restaurant
2.30	FIFA Board	Harbour Room
4.30	Afternoon Tea	Island Courtyard
5.00	FIFA AGM	Harbour Room
6.00	Meet and Greet	Betting Tee or Charlie's Decks
7.30	Dinner	Charlie's Decks

CONFERENCE SESSIONS

Monday 3 August

Time	Activity	Venue
5.00	Registration	Island Courtyard
6.00	Meet and Greet	Betting Tee or Charlie's Lower Deck
7.30	Dinner	Charlie's Decks

Tuesday 4 August

Time	Activity	Venue
8.00	Registration	Island Courtyard
9.00	Conference Session	Jetty & Harbour Rms
10.30	Morning Tea	Island Courtyard
11.00	Conference Session	Jetty & Harbour Rms
1.00	Lunch	Charlie's Restaurant
1.00	Spreaders manufacturers	Boardroom With Rod Abbott
2.00	Conference Session	Jetty & Harbour Rms
3.30	Afternoon Tea	Island Courtyard
6.00	Cocktail Reception	Around the trucks
7.00	Dinner	Jetty & Harbour Rms

Wednesday 5 August

Time	Activity	Venue
7.30	Breakfast	Jetty & Harbour Rms
8.50	Welcome to Day 2	Jetty & Harbour Rms
9.00	Conference Session	Jetty & Harbour Rms
10.30	Morning Tea	Island Courtyard
10.50	Bus Departs	Visit to Biomass
1.00	Lunch	Charlie's Restaurant
2.00	Conference Session	Jetty & Harbour Rms
3.40	Afternoon Tea	Island Courtyard
4.00	Conference Session	Jetty & Harbour Rms
6.00	Pre event drinks	Bayside Lawns
7.00	Dinner	Bay Marquee

Thursday 6 August

Time	Activity	Venue
7.30	NSW AGM Breakfast	Jetty & Harbour Rms

Conference Programme

Monday 3 August

5.00	Conference registration
6.00	Conference welcome function with <i>Multifert Agencies</i>
7.30	Dinner

Tuesday 4 August

9.00	Welcome from NSW <i>Richard Walker, NSW President, AFSA</i>	Conference Opening <i>Rod Abbott, National President, AFSA</i>
9.15	The importance of distinguishing perceptions from reality <i>Keynote speaker – Dr Jennifer Marohasy</i>	
9.45	The economy – trends and likely scenarios, implications for agriculture <i>Frank Drum, National Australia Bank</i>	
10.15	Presentation by Principal Sponsor - <i>Charlie Walker, Incitec Pivot</i>	
10.30	MORNING TEA with <i>Omnistar</i>	
11.00	The Australian Fertiliser Industry – current issues and future challenges <i>Gavin O’Hanlon, Industry Analyst</i> introduced by <i>Impact</i>	
11.30	The latest developments in Fertcare – <i>Martin Shafron, FIFA</i>	
11.45	Getting the right advice on fertilizers. Whom do you believe? <i>Dr Chris Dowling, Managing Director, Back Paddock Company</i>	
12.15	Making better fertilizer decisions - <i>Dr Ken Peverill, soils expert, author and consultant</i>	
12. 50	Presentation by Major Sponsor – <i>Nick Moses, HiFERT</i>	
1.00	LUNCH	
2.00	Lowering N inputs while maintaining yield and profitability – experience in sugar cane production <i>Dr Peter Thorburn, Principal Research Scientist, CSIRO</i> , introduced by <i>Landmark</i>	
2.30	A perspective on the impacts of climate change on the industry <i>Andrew Helps, Managing Director, Climate Friendly Fertiliser</i>	
3.00	How your personal strengths and weaknesses impact on your business <i>Tanya Harris, True Colours Training</i>	
3.30	AFTERNOON TEA with <i>OmniStar</i>	

4.00	Developing a competitive edge for your business <i>The Sales Coach, Greg Donlan - introduced by MAN</i>
5.00	Session wrap up and close
6.00	Cocktail reception around the trucks
7.00	Dinner - <i>Meet Sam Bailey and hear his inspiring story</i>

Wednesday 5 August

7.30	Breakfast with <i>ABB Fertiliser</i>
8.50	Welcome to Day 2 - <i>David Ford, Chairman, FIFA</i>
9.00	Presentation by Major Sponsor – <i>Larry Gill, Offroad Trucks Australia, distributors of Tatra Trucks</i>
9.10	<ul style="list-style-type: none"> • Growing your business through the use of compost <i>Angus Johnston and Darren Fahey, WMA</i> • Using compost in the field <i>Dennis Baker, Environmental Soil Solutions</i> • Recent trial work AUS wide Test data • The dos and don'ts of compost • Benefits of compost application
10.30	MORNING TEA with <i>Ravensdown</i>
10.50	Depart for field trip to Biomass Products
1.00	LUNCH
2.00	Four ways to improve your business profitability <i>Ernie Cooper, business coach and mentor, introduced by JCB</i>
2.30	Managing your business finances - Business tips from the NAB – <i>Mitch Adermann</i> - Investing for the future – <i>Greg Thomas, Ord Minett</i>
3.10	Using insurance to minimise business risk - <i>Tony Walker, OAMPS</i>
3.40	AFTERNOON TEA with <i>Ravensdown</i>
4.00	What actions will we take? <i>An interactive session with Tanya Harris</i>
5.00	Wrap up and conference close
6.00	Pre-dinner drinks with <i>Advanced Nutrients</i>
7.30	Conference Gala Dinner, entertainment and presentations with <i>Incitec Pivot</i>

Thursday 6 August

7.30	NSW Branch of AFSA – Meeting and AGM over breakfast with <i>NAB</i>
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